

**SUMTER COUNTY BOARD OF COMMISSIONERS  
EXECUTIVE SUMMARY**

**SUBJECT:** Award and enter into contract with AKCA, Inc. (primary contractor) and Roadscape North Florida, Inc. (secondary contractor) for ITB 039-0-2011/AT Sumter County 2012 Pavement Marking Services and authorize the County Administrator to execute the Notice to Proceed at a later date (Staff recommends approval).

**REQUESTED ACTION:** **Award and enter into contract with AKCA, Inc. (primary) and Roadscape North Florida, Inc. (secondary)**

☐ Work Session (Report Only)    **DATE OF MEETING:** 2/28/2012  
☒ Regular Meeting    ☐ Special Meeting

**CONTRACT:** ☐ N/A

Vendor/Entity: AKCA, Inc. and  
Roadscape North  
Florida, Inc.

Effective Date: 2/28/2012  
Managing Division / Dept:

Termination Date: 2/28/2013  
Financial Services / Public Works

**BUDGET IMPACT:** \$154,075.00 AKCA, Inc. and \$165,909.48 Roadscape North Florida, Inc.

☐ Annual    **FUNDING SOURCE:** Various  
☒ Capital    **EXPENDITURE ACCOUNT:** Various  
☐ N/A

---

**HISTORY/FACTS/ISSUES:**

ITB 039-0-2011/AT Sumter County 2012 Pavement Marking Services was broadcast on 1-3-2012. Bids were due on 2-3-2012 at 2:00 p.m. and were opened at 2:05 p.m. in Room 208 of The Villages Sumter County Service Center, Wildwood, FL.

Five bids were received and are listed in order from lowest to highest price:

AKCA, Inc.	\$154,075.00
Roadscape North Florida, Inc.	\$165,909.48
Fausnight Stripe and Line, Inc.	\$191,992.50
Traffic Control Products of Florida, Inc.	\$219,875.40
Road Runner Highway Signs, Inc.	\$240,340.60

The Selection Committee met on 2-10-2012 at 10:00 a.m. in Room 208 to discuss and review the bids. The Selection Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract with AKCA, Inc. as the primary contractor and with Roadscape North Florida, Inc. as the secondary contractor. Specifically, the secondary contractor will not be contacted for work unless the primary contractor is not available.

Public Works will hold a pre-construction meeting after award. The construction dates will be set at that meeting which will allow the Notice to Proceed to be completed. Once completed, the County Administrator will execute the Notice to Proceed so work can begin.

The following items are attached: legal ad, selection committee meeting minutes from 2-10-2012, AKCA, Inc. bid, Roadscape North Florida, Inc. bid, contract with AKCA, Inc. and with Roadscape North Florida, Inc., the Notice of Award for AKCA, Inc. and Roadscape North Florida, Inc., the Notice to Proceed for AKCA, Inc. and Roadscape North Florida, Inc., and bid document ITB 039-0-2011/AT.

---

## **Advertisement for Bids**

**NOTICE IS HEREBY GIVEN** that the Sumter County Board of County Commissioners hereby seeks competitive bids for 2012 Pavement Marking Services. All bids submitted must be in a sealed envelope marked "Sealed Bid for ITB #039-0-2011/AT 2012 Pavement Marking Services, and must be received by the Financial Services Department at The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785 by 2:00 p.m. on February 3, 2012. Bids will be opened in The Villages Sumter County Service Center, Room 208, at 2:05 p.m. on February 3, 2012. The bids will be reviewed by staff for completeness with a Selection Review Committee Meeting on February 10, 2012, at 10:00 a.m. at The Villages Sumter County Service Center, Room 208. Bids will be presented to the County Commission for award during the County Commission Meeting on February 28, 2012.

Any bids not received and clocked in by Financial Services Department prior to said time, will not be opened or considered.

All bidders must be licensed contractors capable of performing the scope of work necessary to satisfactorily complete the project.

Plans and specifications will be available on Demand Star.

The last day for questions will be January 17, 2012 at 5:00pm. All questions must be submitted in writing to Mrs. Amanda Taylor, via fax at 352-689-4436 or email at [Amanda.taylor@sumtercountyfl.gov](mailto:Amanda.taylor@sumtercountyfl.gov). **Questions will not be answered in person or over the telephone.**

There will be a **Non-Mandatory Pre-bid Meeting** for this project in the Sumter County Public Works Conference Room located at 319 E. Anderson Avenue, Bushnell, FL 33513 at 10:00 a.m. on January 10, 2012.

DATED this 3rd Day of January, 2012

SUMTER COUNTY BOARD OF COUNTY COMMISSIONERS

ITB 039-0-2011/AT Sumter County 2012 Pavement Marking Services – Selection Committee Meeting minutes

The meeting took place on 2-10-2012 at 10:00 a.m. in Room 208 of The Villages Sumter County Service Center, 7375 Powell Road, Wildwood, FL 34785.

Jackey Jackson, Chris Wert, and Jeff Davis were present to represent the Selection Committee. Amanda Taylor was present to represent the Financial Services Department.

Amanda reviewed the dates associated with the ITB and turned the meeting over to the Selection Committee.

The Selection Committee discussed the bids and their associated pricing as follows:

AKCA, Inc. - \$154,075.00

Roadscape North Florida, Inc. - \$165,909.48

Fausnight Stripe and Line, Inc. - \$191,992.50

Traffic Control Products of Florida, Inc. - \$219,875.40

Road Runner Highway Signs, Inc. - \$240,340.60

The Selection Committee agreed to recommend to the Sumter County Board of County Commissioners to award and enter into contract with ACKA, Inc. as the primary contractor and with Roadscape North Florida, Inc. as the secondary contractor. The secondary contractor will only be contacted if the primary contractor is not available.

The meeting adjourned at 10:10 a.m.